



## Hubstaff Supports Remote Productivity and Growth for Leading Security and Backup Solutions Provider

**NAKIVO®**

**Industry**  
IT

**Employees**  
220

**Employees using Hubstaff**  
220 (Everyone)

**Hubstaff**  
Users since January 2017



Data protection and enterprise backup and recovery solutions provider NAKIVO knows that security comes first, no matter where a client or a team member lives. That's why the brand is rapidly expanding its security capabilities and relies on Hubstaff to help manage their team of 220.

Hubstaff ensures NAKIVO can support teams and maintain desired productivity levels while simplifying time and task management. That means leaders and managers have more time to prioritize big initiatives and new wins while ensuring activities and tasks get handled.

### Getting **started**

NAKIVO first implemented Hubstaff to keep track of all schedules and working hours at the office

"We can now say that after multiple years, we found that Hubstaff is the most cost-effective solution in its industry since it delivers all the tools needed at the best price."

**Veniamin Simonov** / Head of Channel Marketing at NAKIVO

"Hubstaff provided the needed flexibility by allowing contractors to take control of their schedules, either at the office or remotely," said Veniamin. "With many NAKIVO team members working remotely, Hubstaff has allowed them to set their own schedule and easily monitor their working hours and activity."

**Veniamin Simonov** / Head of Channel Marketing at NAKIVO

Simonov notes that Hubstaff has simplified monitoring and time management for contractors when they need to work outside traditional office hours, such as on weekends or holidays.

Hubstaff's scheduling, team tools, and tracking functionality have helped NAKIVO team members succeed in tasks and growth while minimizing the burden on managers. Contractors can monitor their own reports and hours, and NAKIVO uses our functionality to encourage contractors to improve their productivity continuously.

"Hubstaff made it a lot easier for us to hire contractors from different parts of the world," said Simonov. "This is primarily due to several built-in features such as flexible scheduling, well-defined team management, and time and activity tracking."

"Thanks to Hubstaff functionalities, we feel confident hiring new team members from anywhere. At the moment, around 200 contractors work from 9 different locations in the world spanning across Europe, Asia, Middle East, and North America."

Hubstaff is pleased to support NAKIVO's remote workforce, offering capabilities and solutions as these teams grow. We look forward to many more years of success and seeing what new developments in security and recovery NAKIVO enables in the future.

## About NAKIVO

Founded in 2012, NAKIVO delivers an affordable and reliable backup and recovery solution that meets the data protection requirements of SMBs and enterprises in every industry. The company says a growing number of customers and partners trust NAKIVO with their data, translating into double-digit growth, quarter over quarter.

It has earned major accolades, including the Best of VMworld 2018 Gold Award for Data Protection and an honorable mention in the Gartner® Magic Quadrant™ for Enterprise Backup and Recovery Solutions.



### Try it out for yourself

See how our all-in-one workforce management tool can help you manage time, productivity, payroll, and more.

✉ [support@hubstaff.com](mailto:support@hubstaff.com)

📞 US +1 317 482 7165 / UK +44 20 4525 1373